

TRENDS OFFICE PRESENTATION OUTLINE

Speaker: Grady Brame **Stirling Properties**

- 1) Which is not an attribute of a "Class A" office building?
- 2) What do we mean when we refer to stepped rental rates in a lease?
- 3) As of Spring 2000, the average occupancy of the major "Class A & B" building in the Baton Rouge market is.
- 4) Based on a survey of office buildings by the Real Estate Research Institute, which area of Baton Rouge has the highest occupancy rate for "Class A & B" buildings as of Spring 2000?
- 5) Based on a survey of office buildings by the Real Estate Research Institute, which area of Baton Rouge has the highest average rental rate for "Class A" buildings as of Spring 2000?
- 6) Rounded to the nearest dollar per square foot, what is the average rental rate of "Class A" buildings of the Baton Rouge market as of Spring 2000.
- 7) Based on a survey of office buildings by the Real Estate Institute, which area has the highest occupancy rate for "Class B" buildings?
- 8) Based on a survey of office buildings by the Real Estate Research Institute, which area of Baton Rouge has the highest average rental rate for "Class B" buildings as of Spring 2000?
- 9) If we have a 100,000 square foot building which is 100% leased and total expenses are \$6.00 per square foot and the net operating income of the building is \$1,500,000, what is the average rental rate of the leases in the building?
- 10) What is the primary reason for the lack of new construction of "Class A" office buildings in the Baton Rouge market?